

To: To Whom It May Concern RE: Week 9 Open Enrollment Update

<u>Summary</u>

Below you will find a summary of the Open Enrollment Period through week 9. The overview includes, but is not limited to:

- application
- plan selections
- new enrollees
- enrollees renewing coverage
- call center volume
- website traffic

Enrollment

In week nine of the 2022 Open Enrollment Period, over 43,000 New Mexicans have a plan selection, representing year-over-year growth. Over 33% of enrollees had in-person assistance (agents, brokers, or enrollment counselors). Individuals have until January 15th to enroll, and can opt in for coverage to start in January of February.

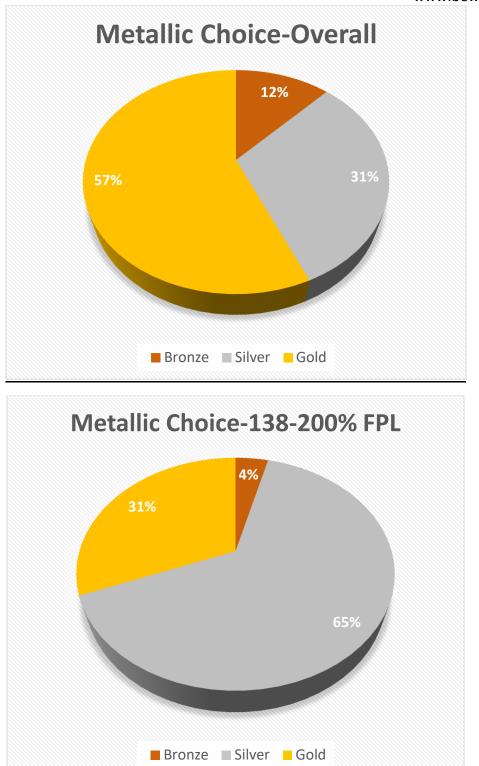
Final numbers, where accounts have been reviewed for errors or duplication, will be reported at the appropriate time after Open Enrollment.

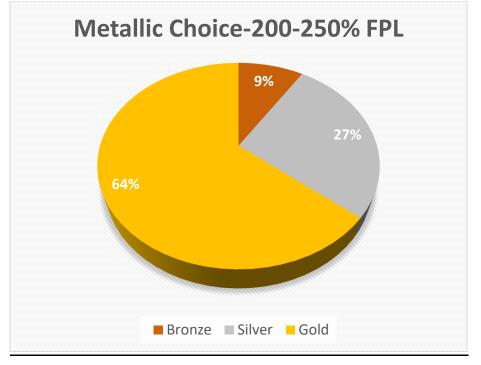
1	Total Plan Selections (net)	Count of unique individuals who have selected a Plan Year (PY) 2022 Marketplace medical plan. Count includes all new and re-enrolling consumers (defined in Indicators 2 and 3), regardless of whether the consumer has paid the first month premium. Count does not include plans that were canceled or terminated.	43,303
2	New Consumers (net)	Count of unique individuals who have selected a (PY) 2022 Marketplace medical plan, where the consumer did not have (PY) 2021 Marketplace medical coverage on or after 11/1/2021. Count does not include plans that were canceled or terminated.	9,035
3	Total Re-enrollees (net)	Count of unique individuals who have selected a (PY) 2022 Marketplace medical plan, where the consumer had non- canceled (PY) 2021 Marketplace medical coverage on or after 11/1/2021. Count includes consumers who either returned to the Marketplace and actively selected a (PY) 2022 Marketplace medical coverage or were automatically enrolled into a (PY) 2022 Marketplace	34,268

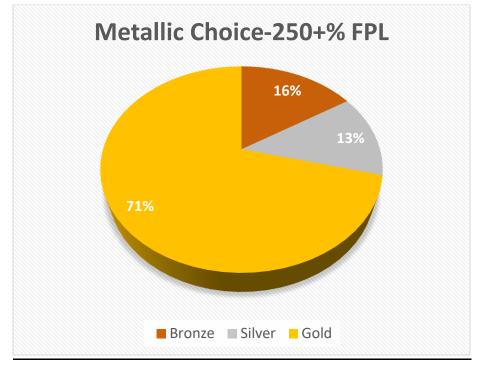
7601 Jefferson St NE, Suite 120 Albuquerque, NM 87109 505-314-5200

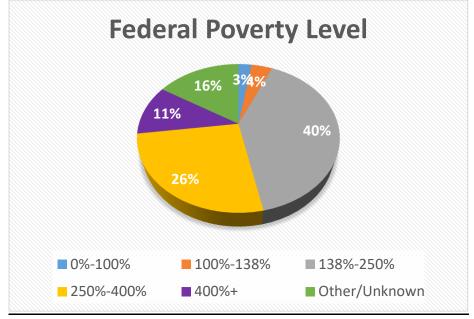
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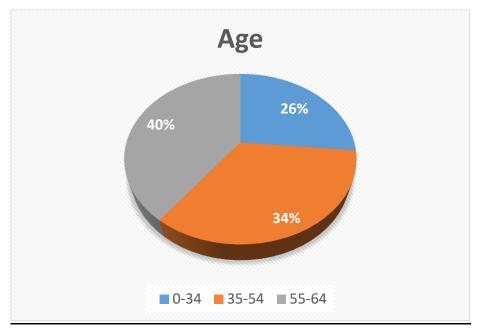
			medical coverage. Count does not include plans that were canceled or terminated.	
	4	Active Re-enrollees (net)	Count of unique individuals who returned to the Marketplace to actively select a (PY) 2022 Marketplace medical plan, where the consumer had non-canceled (PY) 2021 Marketplace medical coverage on or after 11/1/2021. Count does not include plans that were canceled or terminated.	11,241
Priority Metrics	5	Automatic Re-enrollees (net)	Count of unique individuals who were automatically re- enrolled into a (PY) 2022 Marketplace medical plan, where the consumer had non-canceled (PY) 2021 Marketplace medical coverage on or after 11/1/2021. Count does not include plans that were canceled or terminated.	23,027
	6	Number of Submitted Applications (gross)	Total count of submitted electronic and paper applications. When a consumer is renewed into a plan, whether automatic or active, that should be counted as an application submission. Updated applications should not be counted as an additional application.	36,495
	7	Consumers on Applications Submitted (gross)	Total count of individuals requesting coverage on submitted applications. Both new consumers and consumers re-enrolling (automatic and active) in coverage should be counted.	49,650
	8	Consumers Determined Eligible for Medicaid/CHIP (gross)	Count of individuals on submitted applications who are determined or assessed eligible for enrollment in Medicaid or CHIP. Both new consumers and consumers re-enrolling (automatic and active) in coverage should be counted. This count is a subset of Consumers on Applications Submitted (Indicator 7). Eligibility for Medicaid/CHIP takes precedence over eligibility for a QHP without financial assistance. Individuals determined eligible for both Medicaid/CHIP and a non-financial QHP should be counted, but should not be counted in Indicator 9.	4,449
	9	Consumers Eligible for QHP (gross)	Count of individuals on submitted applications who were determined eligible for enrollment in a (PY) 2022 Marketplace medical plan, regardless of whether they applied for or are eligible for financial assistance. Both new consumers and consumers re-enrolling (automatic and active) in coverage should be counted. This count is a subset of Consumers on Applications Submitted (Indicator 7). Eligibility for Medicaid/CHIP takes precedence over eligibility for a QHP without financial assistance. Individuals determined eligible for both Medicaid/CHIP and a non-financial QHP should not be counted.	45,200
	9.1	Consumers Eligible for QHP, with Financial Assistance (gross)	Count of individuals on submitted applications who were determined eligible for enrollment in a (PY) 2022 Marketplace medical plan and eligible to receive APTC and/or CSRs. Both new consumers and consumers re- enrolling (automatic and active) in coverage should be counted. This count is a subset of Consumers Eligible for QHP (Indicator 9).	37,655

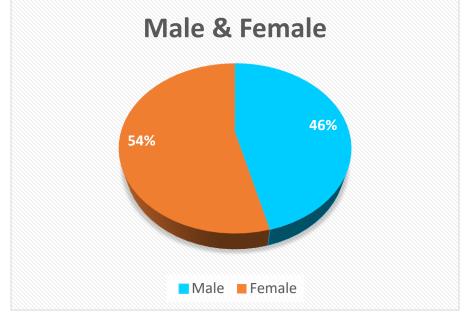












Customer Engagement Center Volume

Below please find a summary of the customer engagement center volume, including Saturday. Customer Engagement Center numbers are not final but are provided here for consideration.

Timeframe	Calls	Average Handle Time
12/26/2021- 1/1/2022	CEC = 11,909	5.5 minutes

Website Volume

Website traffic data from November 1 to January 1

Users 2021 (Blue) vs 2020 (Orange)

Users

157.69% 109,651 vs 42,552 155.07%

New Users

2,552 106,506 vs 41,755

Sessions 264.55% 208,646 vs 57,234

Number of Sessions per User

41.47% 1.90 vs 1.35

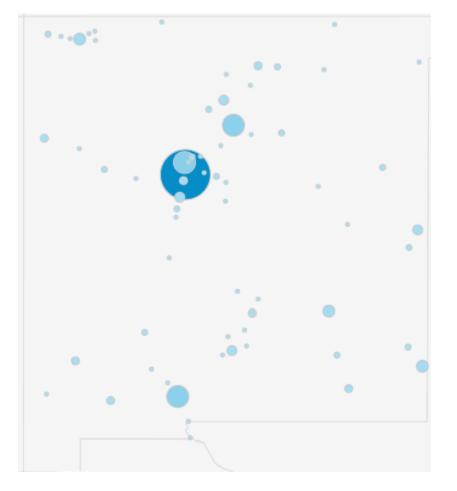
Website traffic data from December 26 to January 1

Users **1,917.60%** 20,983 vs 1,040 New Users

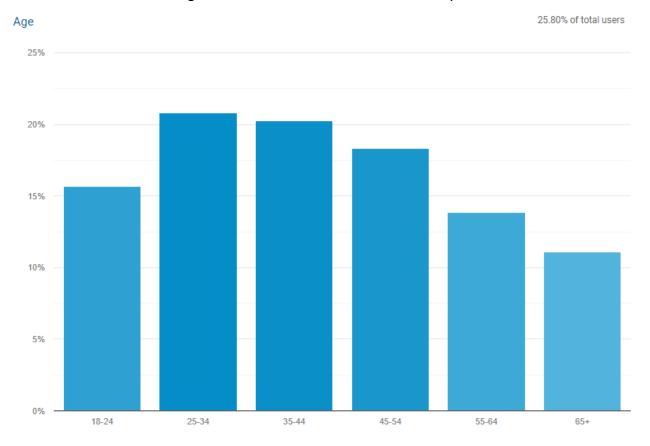
1,682.53% 15,918 vs 893

Sessions 2,300.63% 30,416 vs 1,267 Number of Sessions per User

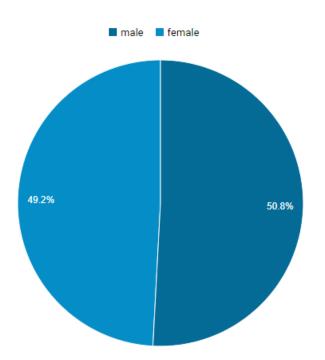
18.98% 1.45 vs 1.22



Concentration of Users Across New Mexico December 26 to January 1



Age of Web Users December 26 to January 1



Male & Female Web Users December 26 to January 1

Gender

28.20% of total users