

# HEALTH INSURANCE CONSUMER PROTECTIONS

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# WHERE CAN CONSUMERS GO FOR COVERAGE?

## Discounted Marketplace Coverage

- [www.bewellnm.com](http://www.bewellnm.com)
- Healthcare.gov (for now!)
- 1-800-318-2596

## Medicaid

- [www.yes.state.nm.us](http://www.yes.state.nm.us)
- 1-800-283-4465

## New Mexico High Risk Pool

- For individuals who do not qualify for other major medical coverage or Medicaid due to lack of open or special enrollment period or immigration status
- [www.NMMIP.org](http://www.NMMIP.org)
- 1-844-728-7896

Household Size	Income Limit for Adult Medicaid	Income Limit for Discounted Marketplace Premiums
	Annual Income	
1	\$17,609	\$51,040
2	\$23,792	\$68,960
3	\$29,974	\$86,880
4	\$36,156	\$104,800
5	\$42,339	\$122,720
6	\$48,521	\$140,640
7	\$54,704	\$158,560
8	\$60,886	\$176,480



# 2021 HEALTH INSURANCE RATES

## Individual Health Insurance Rates on beWellnm

Region	# of Plans				Average "Age 40" Rates			% Change from Prior Year		
	Bronze	Silver	Gold		Bronze	Silver	Gold	Bronze	Silver	Gold
1	12	8	7	2020	\$289.48	\$361.47	\$364.19			
	15	12	9	2021	\$250.84	\$328.15	\$335.90	-13.3%	-9.2%	-7.8%
2	10	7	6	2020	\$345.13	\$435.68	\$437.13			
	15	12	9	2021	\$300.94	\$392.61	\$400.60	-12.8%	-9.9%	-8.4%
3	10	7	6	2020	\$327.36	\$446.67	\$448.01			
	15	12	9	2021	\$295.95	\$386.33	\$395.07	-9.6%	-13.5%	-11.8%
4	11	9	7	2020	\$318.22	\$421.72	\$427.20			
	15	12	9	2021	\$296.94	\$387.41	\$396.48	-6.7%	-8.1%	-7.2%
5	11	9	7	2020	\$335.75	\$450.58	\$455.64			
	15	12	9	2021	\$306.98	\$400.97	\$410.53	-8.6%	-11.0%	-9.9%

## SHOP Health Insurance Rates (Small Business)

Region	# of Plans					Average "Age 40" Rates				% Change from Prior Year			
	Bronze	Silver	Gold	Platinum		Bronze	Silver	Gold	Platinum	Bronze	Silver	Gold	Platinum
1	4	8	8	2	2020	\$365.20	\$392.32	\$476.92	\$563.20				
	8	8	9	4	2021	\$301.53	\$339.65	\$410.74	\$582.96	-17.4%	-13.4%	-13.9%	3.5%
2	4	8	8	2	2020	\$511.28	\$502.17	\$607.73	\$788.48				
	8	7	8	4	2021	\$400.10	\$460.86	\$550.71	\$816.14	-21.7%	-8.2%	-9.4%	3.5%
3	4	8	8	2	2020	\$511.28	\$491.23	\$593.79	\$788.48				
	8	7	8	4	2021	\$388.58	\$447.86	\$534.77	\$816.14	-24.0%	-8.8%	-9.9%	3.5%
4	5	8	8	2	2020	\$365.20	\$376.57	\$456.86	\$563.20				
	8	8	9	4	2021	\$304.29	\$342.75	\$414.49	\$582.96	-16.7%	-9.0%	-9.3%	3.5%
5	4	8	8	2	2020	\$511.28	\$510.46	\$618.28	\$788.48				
	8	7	8	4	2021	\$403.24	\$464.59	\$555.78	\$816.14	-21.1%	-9.0%	-10.1%	3.5%



# WHAT TYPES OF HEALTH-RELATED INSURANCE DOES OSI REGULATE?

Fully-insured major medical insurance

- Individual/non-group
- Small group
- Large group

Short-term limited duration plans

Limited or excepted benefits plans

- Hospital indemnity
- Disability insurance
- Accident or injury policy
- Other related types of coverage



Superintendent of Insurance Russell Toal  
Photo by Luis Sánchez Saturno/The New Mexican

**OSI does not regulate self-funded/self-insured employer based health plans.**



# MAJOR MEDICAL CONSUMER PROTECTIONS

- 1) Grievances and Appeals
- 2) Surprise Billing and Out-of-Network Protections
- 3) Prior Authorizations



# GRIEVANCE AND APPEALS

Different appeals tracks based on whether the insurance company declines to cover benefits based on:

- **Medical necessity reasons**
  - For example, insurer does not believe drugs/services are clinically indicated
  - Called “adverse decision appeals”
- **Administrative reasons**
  - For example, no prior authorization obtained, coverage was no longer in effect, plan operations, etc.
  - Decisions are NOT based on any kind of medical necessity
  - Called “administrative appeals”



# TWO DIFFERENT TRACKS FOR ADMINISTRATIVE AND ADVERSE APPEALS

## Adverse Appeals (Medical Necessity)

- Involves doctors
  - Plan's medical director (1<sup>st</sup> level)
  - Independent Review Org or internal panel review (2<sup>nd</sup> Level)
  - OSI Review (3<sup>rd</sup> Level) may appoint doctors to the medical review panel
- Allows covered person to present evidence of medical necessity
- Allows covered person to call their own experts

## Administrative Appeals

- Billing and coverage (contractual) disputes
- Usually no one is waiting for care



# CLIENT ASSISTANCE

NOTICE: Carefully monitor timelines to appeal

File appeals directly with the insurance company

- NOT a doctor
- NOT an agent/broker or their company liaison
- Not OSI

Summary of Process - <https://www.osi.state.nm.us/wp-content/uploads/2019/06/Summary-of-Health-Insurance-Grievance-Procedures.pdf>

Rule – 13.10.17 NMAC

OSI Complaint Form - <https://www.osi.state.nm.us/index.php/managed-healthcare-complaint/>





# SURPRISE BILLING

## Definitions

- (1) Emergency care provided by out-of-network provider
  - a. May be at an in-network hospital
  - b. Has to be medically necessary care
- (2) Non-emergent care provided at an in-network facility rendered by a out-of-network provider where
  - a. An in-network provider is unavailable;
  - b. Out-of-network provider renders unforeseen care; or
  - c. Out-of-network provider renders care for which the covered person has not given specific consent
- (3) IS NOT – a situation where a covered person knowingly sought out-of-network care



# SURPRISE BILLING

## Hold harmless

- Consumers are held harmless for anything other than their in-network cost-sharing (deductible, co-insurance, copays)
- Insurance company and provider work out payment based on set benchmarks
- Providers are PROHIBITED from balance billing

## EXCEPT – Air ambulance (federal preemption Airline Deregulation Act)

- No benchmark for payment or obligation on air ambulance provider to accept payment for anything less than billed charges (\$\$\$\$)
- Insurers still required to hold consumers harmless for anything above their in-network costs
- HOWEVER, air ambulance companies known to try to extort payment from covered persons
- Call insurance company IMMEDIATELY



# CLIENT ASSISTANCE

Pattern of providers surprise billing clients in spite of statute? **CONTACT OSI**

- OSI has the right to fine providers who do not comply with the law.

OSI complaint form - <https://www.osi.state.nm.us/index.php/managed-healthcare-complaint/>

Surprise Billing - N.M.S.A. 1978, § 59A-57A-1 et seq

Air Ambulance Hold Harmless - N. M. S. A. 1978, § 59A-57-4(B)(3)(d)



# OTHER OUT-OF-NETWORK CARE RIGHTS

## No in-network providers available?

- If a medically necessary service is unavailable in network, a carrier is required to cover the service from an out-of-network service at in-network cost-sharing to the consumer.
  - 13.10.22.8(E) NMAC

## Mistaken referral?

- If an in-network provider mistakenly makes a referral to an out-of-network provider the covered person is held harmless for anything other than in-network costs unless the covered person/provider has been previously notified that the referred provider is out-of-network
  - 13.10.22.8(C) NMAC



# PRIOR AUTHORIZATIONS (ALSO APPLIES TO MEDICAID)

- 7 business days for standard MEDICAL prior authorization requests
- 3 days for drug formulary/step-therapy protocol exception requests (and all other prescription drug prior authorization requests for state-regulated plans ONLY)
- 24 hours for urgent/emergent care requests

# QUESTIONS?

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